

News Release

For Immediate Release

Medical Specialties Distributors, LLC (MSD) Announces Launch of OneTrack Equipment Management Software

Stoughton, MA – March 25, 2009 – Medical Specialties Distributors, LLC (MSD), a leading supplier of healthcare products and biomedical equipment rentals and services, announced today that it launched its OneTrack equipment management software and replaced their legacy tracking system, MULTI Track Plus. OneTrack is MSD's on-line, real-time electronic equipment management system that records the location, movement, and maintenance status of any medical device.

Peter Elias, MSD's Director of Equipment Management Services stated, "With the upgraded [OneTrack](#) database software, healthcare providers in all markets, for the first time, can both manage their costly medical equipment and conduct ultra fast secure online transactions with a simplified web-based software platform. The combination of the two capabilities in one offering can help deliver new results and insights to grow businesses and lower costs by making it easier to manage costly medical equipment."

"On a daily basis, our customers need to extract equipment data for equipment performance/safety recertifications and end-of-therapy pickups that are long overdue. It used to take our customers weeks to collect information that with OneTrack they are now able to retrieve in a matter of minutes," said Mike Ward, MSD's Vice President, New Product & Technology Development. "Now, this technology allows more time for our customer's staff to focus on their core strength of patient-care rather than spending hours sifting through the maze of paper-driven tracking files." The addition of MSD's suite of OneMed software solutions MSD continues to create opportunities and capabilities providing a complete and cost efficient business supply-chain management platform.

MSD has OneTrack installed in several of the largest US homecare providers, currently tracking in excess of 50,000 devices. OneTrack offers MSD customers many features, including:

- Bar code scanning for accuracy and easy in-house cycle counts
- Simple and effective accessory tracking
- User Activity & Compliance reporting
- Equipment at Risk reporting
- User Scorecard for visibility of key equipment management activities
- Optional RFID Expansion Program
- Risk Factor Mitigation –inspection and maintenance strategies, monitoring and acting on equipment hazard notices and recalls, performance and safety testing documentation.

ABOUT MEDICAL SPECIALTIES DISTRIBUTORS, LLC (MSD): In December 2005, MSD acquired the assets of Medical Specialties Distributors, Inc., a company that had previously serviced the alternate-site market place since 1984. MSD continues to be a primary distributor of med surg product and biomedical equipment into the alternate-site marketplace. Recently, MSD launched a major initiative into the acute care market to support the equipment needs of hospitals nationwide. MSD's additional services include formulary development, online ordering, equipment management and tracking, and patient direct delivery programs. MSD is an authorized distributor for most of the



Medical Specialties Distributors, LLC

healthcare industry's leading group purchasing organizations and is also ISO 9001:2000 & ISO 13485:2003 Certified.

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