



News Release

For Immediate Release

Medical Specialties Distributors, LLC (MSD) Launches Therapy Pak Program

Stoughton, MA – August 17, 2009 – Medical Specialties Distributors, LLC (MSD), the leading supplier of healthcare products and biomedical equipment rentals and services to the home infusion market, announced today the introduction of their Therapy Pak program, a custom kit service that can reduce a customer's total costs by as much as 50%.

MSD Therapy Paks group together products used to perform a specific therapy into one convenient kit, tray or package. These custom packs are non-sterile packages of products assembled together in an FDA approved, class 100,000 clean-room. MSD Paks are designed to the customer's exact specifications, and kitted using a customer designed bill of materials.

This model simplifies the process to prepare an infusion order used in the administration of a specific infusion therapy. According to Mike Ward, Senior Vice President of Marketing and Product Development, "up to 50% of all infusions require the same items." By grouping these frequently used items together, Ward went on to say, MSD is offering a "new level of service" to Home Infusion Providers, Pharmacy Benefits Managers, Specialty Pharmacies, Mail Order Pharmacies, Oncology Practices, and Infusion Suites.

MSD Therapy Paks offer a "consistent and easy to access method of retrieving supplies for our customers," says Richard Worthen, Senior Vice President of Sales. Worthen noted MSD Therapy Paks provide "convenience and standardization, while increasing accuracy, decreasing total costs and enhancing patient satisfaction".

ABOUT MEDICAL SPECIALTIES DISTRIBUTORS, LLC (MSD): In December 2005, MSD acquired the assets of Medical Specialties Distributors, Inc., a company that had previously serviced the alternate-site market place since 1984. MSD continues to be a primary distributor of med surg product and biomedical equipment into the alternate-site marketplace. Recently, MSD launched a major initiative into the acute care market to support the equipment needs of hospitals nationwide. MSD's additional services include formulary development, online ordering, equipment management and tracking, and patient direct delivery programs. MSD is an authorized distributor for most of the healthcare industry's leading group purchasing organizations and is also ISO 9001:2000 & ISO 13485:2003 Certified.

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