



# News Release

## For Immediate Release

### **Medical Specialties Distributors, LLC (MSD) and Definitive Homecare Solutions Announce Exclusive Alliance**

**Stoughton, Massachusetts and Columbus, Ohio, March 3, 2010** – Medical Specialties Distributors, LLC (MSD) and Definitive Homecare Solutions, Ltd. (DHS), the developers of CPR+ home infusion and specialty pharmacy software, today announced a 5-year alliance. Under the agreement, Definitive Homecare will collaborate with MSD to develop automation solutions, fully integrated within CPR+, across the entire supply chain for home infusion providers. These features will be fully available in CPR+.

“MSD is the logical choice to bring this new feature set to the home infusion market,” said Jeff Johnston, Co-Owner of Definitive Homecare Solutions. “MSD is the leading supplier of infusion products and is committed to the success of infusion providers by utilizing technology to bring time and cost savings solutions to their customers. MSD’s commitment is perfectly aligned with our mission and the continued enhancement of CPR+ for infusion and specialty pharmacy providers.”

MSD is the largest supplier of infusion related supplies and equipment to the home infusion market, and CPR+ is the most utilized patient and business management software among home infusion providers. The alliance seeks to capitalize on the strengths of both organizations to develop inventory and asset management that presents a seamless solution to these providers. DHS and MSD anticipate rolling out a host of new features by the middle of the year, which are expected to include MSD catalogue integration, automated intelligent ordering, price updates, barcode based receiving, patient home delivery, and asset tracking and management features.

“CPR+ is the clear leader among software solutions in the home infusion marketplace, and we are pleased to exclusively recommend CPR+ to MSD’s infusion and specialty pharmacy customers,” said Mike Ward, Senior Vice President of New Products and Technology Development of MSD. “With the enhanced offerings that we’re developing in conjunction with Definitive Homecare Solutions, our joint customers will have access to a host of supply chain and inventory management tools that will change the way infusion providers do business.”

In addition to the development commitments, the agreement will allow MSD to offer CPR+ to its customers at preferred pricing.

#### **About Definitive Homecare Solutions, Ltd.**

Definitive Homecare Solutions, Ltd. develops and licenses its business and patient management software solution, CPR+, to home infusion, specialty pharmacy, and HME/DME providers nationwide. Founded in 1993, Definitive Homecare Solutions has grown to be a leading provider of enterprise management software to the homecare industry by providing technology to reduce costs and improve efficiencies in clinical patient management, e-billing, and inventory control. With offices in Columbus, Ohio and Irvine, California,



Medical Specialties Distributors, LLC

Definitive Homecare Solutions currently supports more than 900 homecare locations nationwide. For more information, visit <http://www.cprplus.com> or contact Definitive Homecare Solutions at 866.277.4876 or [info@cprplus.com](mailto:info@cprplus.com).

**ABOUT MEDICAL SPECIALTIES DISTRIBUTORS, LLC (MSD):** MSD is a primary distributor of med surg product and biomedical equipment into the alternate-site marketplace. MSD's portfolio of services includes Outpatient Infusion Systems, an accredited ambulatory pump program serving the oncology marketplace throughout the U.S. Additional services offered by MSD include formulary development, online ordering, equipment management and tracking, and patient direct delivery programs. MSD is an authorized distributor for most of the healthcare industry's leading group purchasing organizations and is also ISO 9001:2000 & ISO 13485:2003 Certified. To learn about MSD visit [www.msdonline.com](http://www.msdonline.com).

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